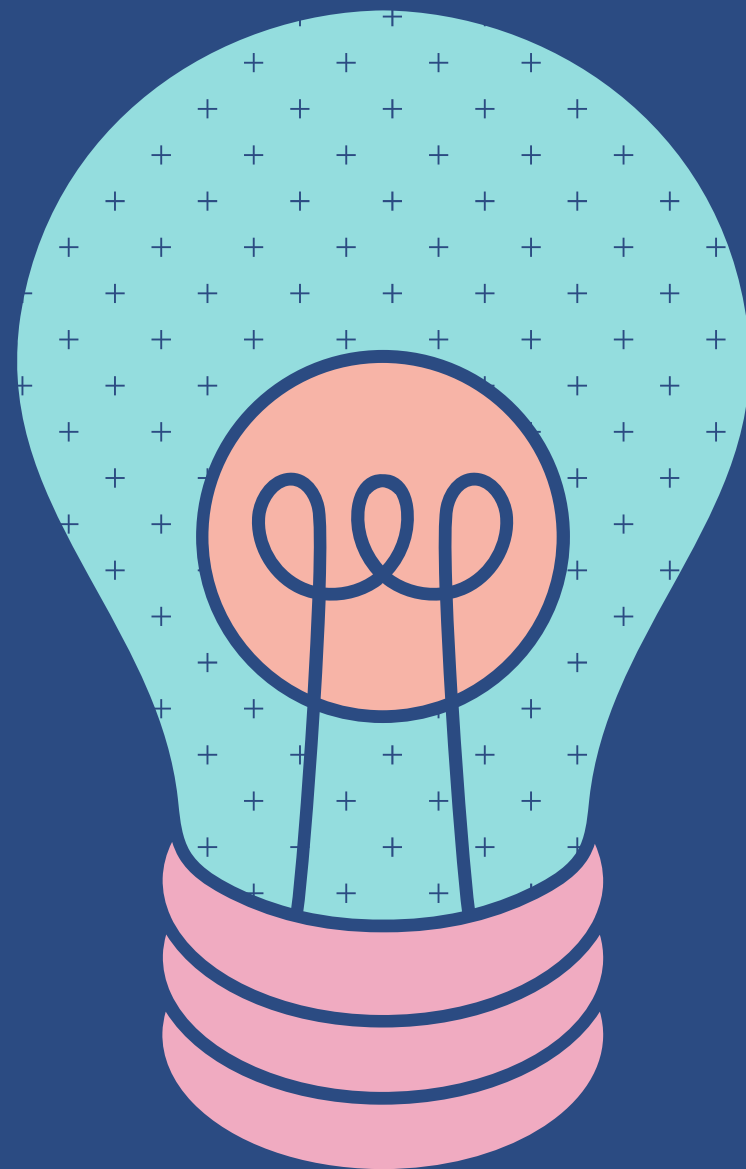# Quema

Your DevOps Provider

Just grow your business ...

and we'll take care of the IT infrastructure.

All about us

Who are we?

A company that specializes in providing DevOps services.

What do we deal with?

We help companies of all sizes to create and support a scalable/secure IT infrastructure to launch and operate their products at the highest level.

How do we work?

We have years of experience and the best, certified and well-trained DevOps engineers, managers and architects. We provide a turnkey solution, best practices and Scrum processes that have been debugged over years, eliminate pain points in the shortest possible time and remove all your concerns step by step.

Introducing our best team:

We hold our customers' hands when Apple updates their iOS and when cookies die. We press the start button when it's time to start Black Week and happily let you know when it's time to stop. All our clients have unique needs, but each has their own team to work with in Quema. Today, we are 20 specialists, together striving for the stars. Our team members make up a unique combination of strategy, creativity, technology and deep knowledge of digital platforms. Each of them has been chosen based on their personality, talent and strong drive to succeed. At Quema, we are passionate about making things fly. We believe that strong trust in each other, coupled with great personal responsibility, means we fly faster, have more fun and do a much better job for our clients. Last year, our clients gave us an 8.3 out of 10 on customer satisfaction, some of them increased their growth by 1000% thanks to the strategy we developed. We call this the Quema Strategy and we are happy to share it with those who are interested.

Dmytro

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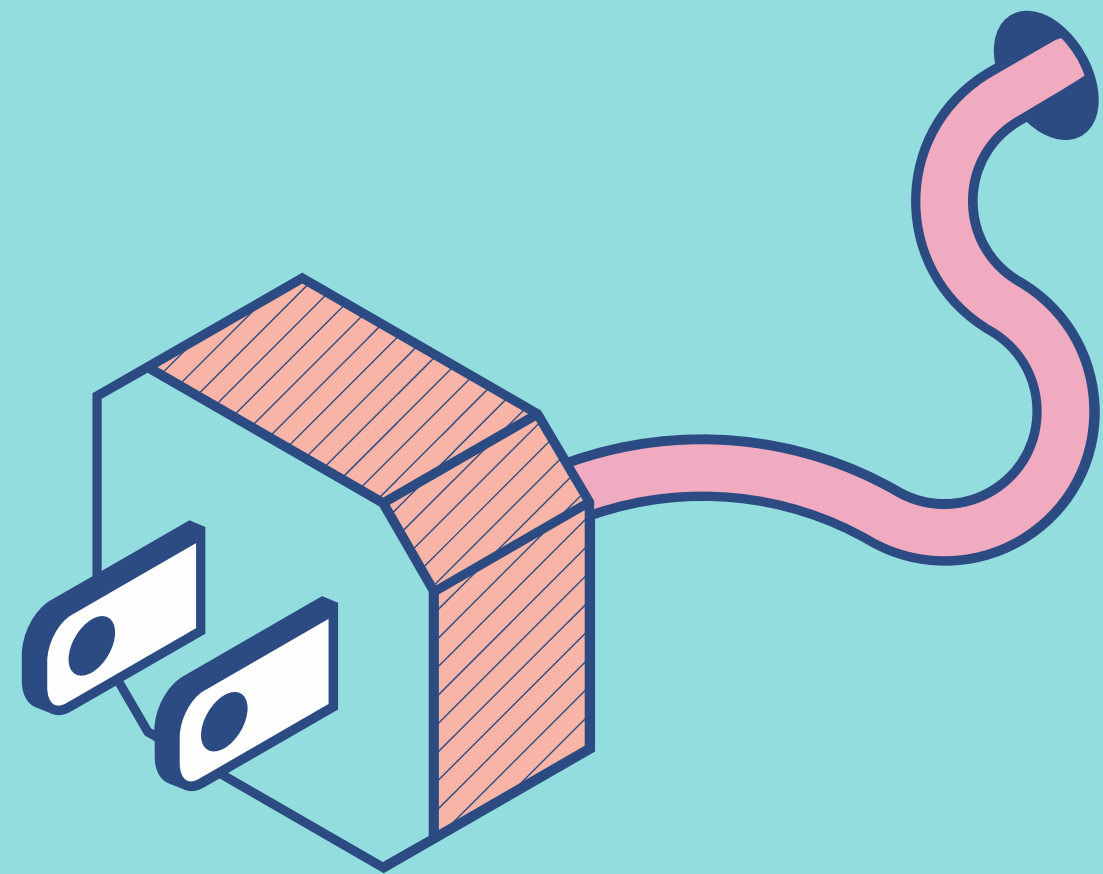
Explaining our vision

Work and you'll get what you need; work harder and you'll get what you want.

In our incredibly fast-changing time, many companies cannot scale normally and provide their service within outdated IT infrastructure. They are faced with the task of building or maintaining complex, fast-growing IT systems, with a bunch of dependencies and technologies, staff search and compliance with modern PCI DSS, GDPR security standards and the best practices of world leaders. It is often hard to find the right solution in this case, so companies are faced with a constant deterioration in services, untimely support, unqualified personnel, and a constant burden of related processes.

Explaining our mission

We already have ready-made experience in solving such problems. The best certified and well-trained DevOps engineers and architects provide a turnkey solution, best practices and Scrum processes debugged over years, eliminate pain points in the shortest possible time and gradually remove all your concerns.
Working with us, you can forget about all these worries and only focus on business processes.

Business models

Outsource

After discussing the necessary tasks with clients, our architects plan the project, DevOps engineers do the whole turnkey project, managers control, and the client checks.

Outsaff

We provide an appropriate specialist according to the requirements of the client. Control and planning of work processes can be carried out by both our managers and the client.

Support

DevOps engineers support and monitor the project that was implemented by our team or the finished project according to the provided documentation and access
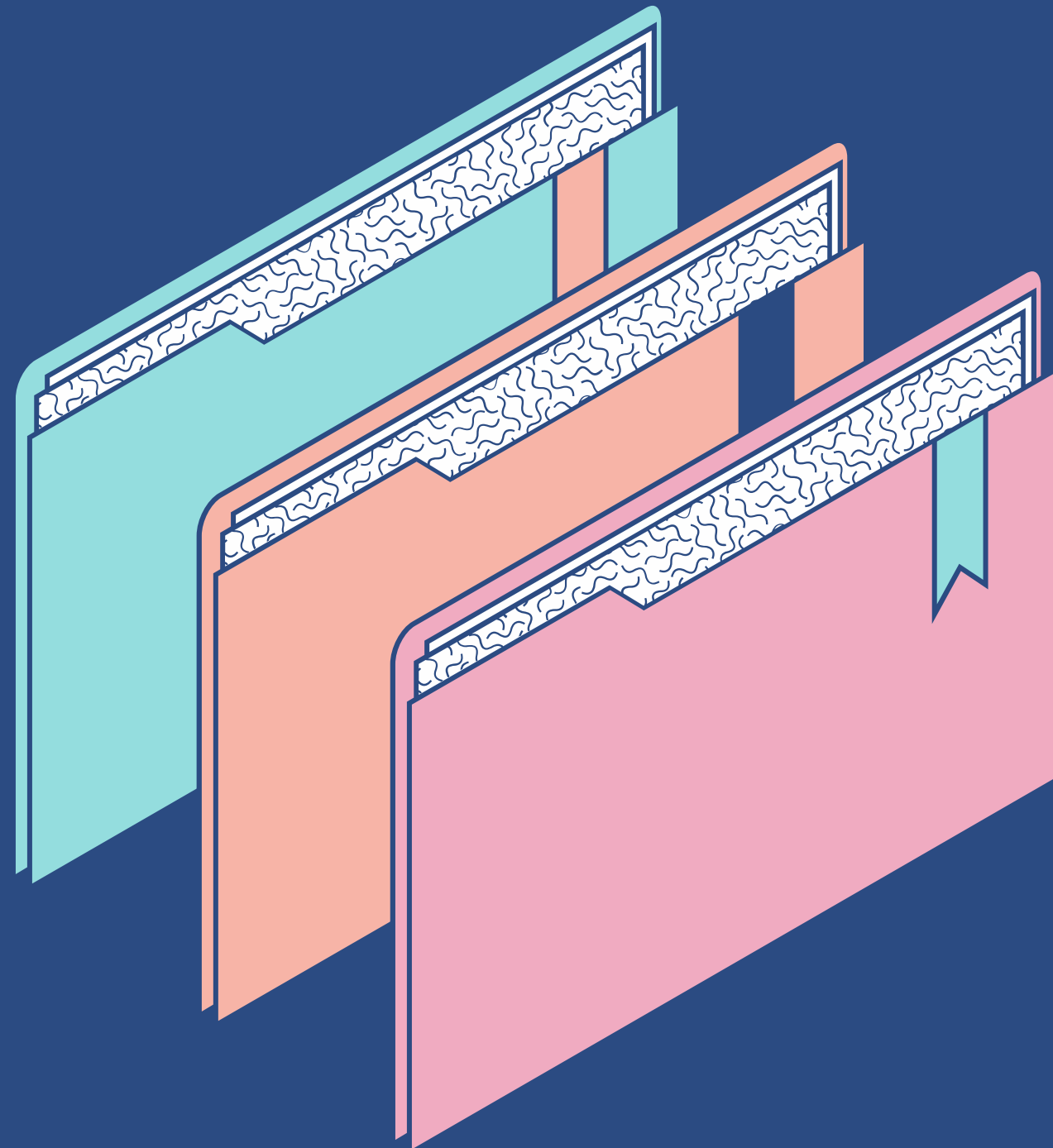
Contract types

T&M

SOW

- Agree on the types and number of specialists
- Agree on a price based on the level of tasks, specialist, amount of time, duration of the contract

- Coordinate tasks
- Get access
- Analyze the current state of the infrastructure
- Plan the project, draw up documentation
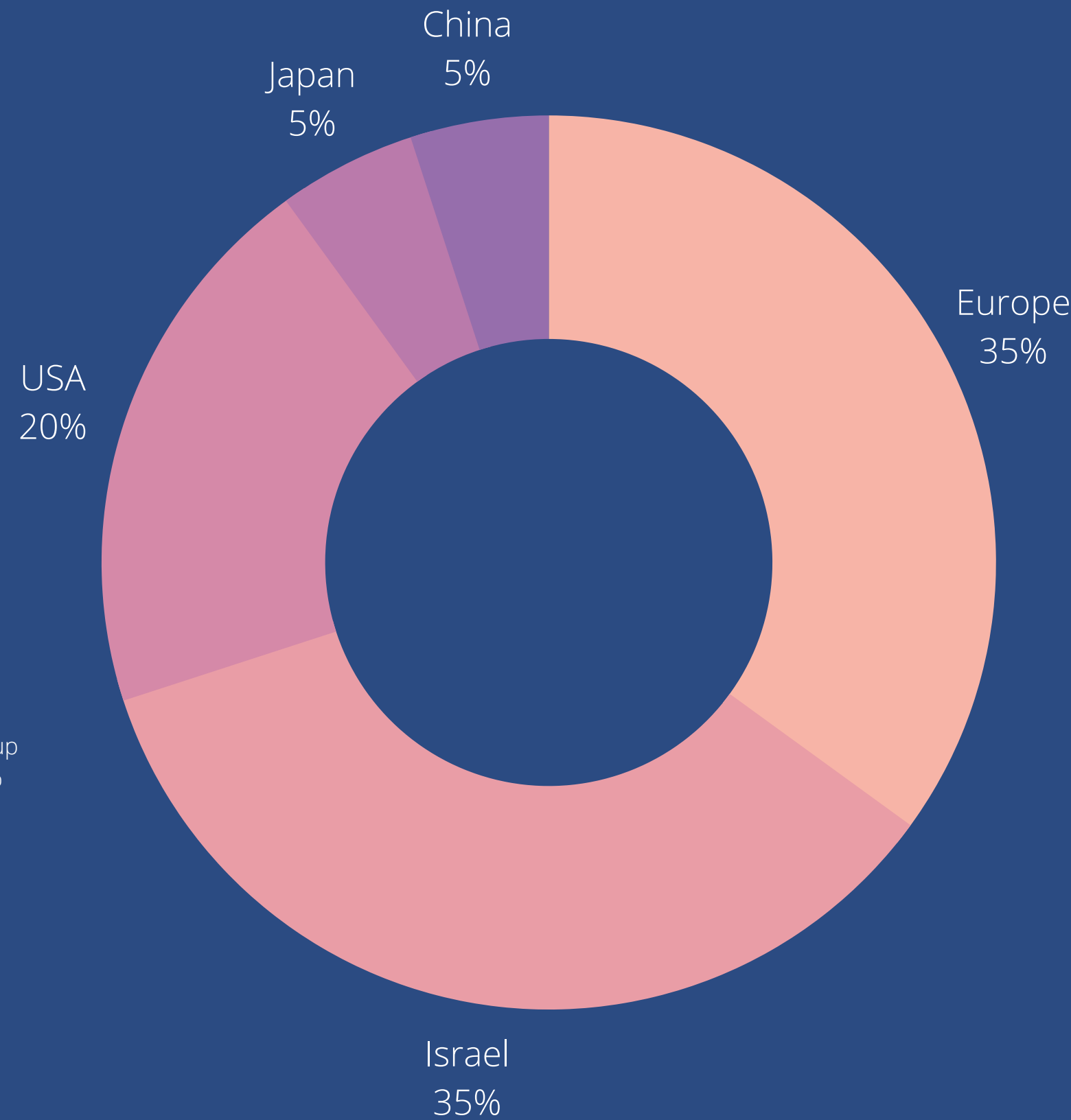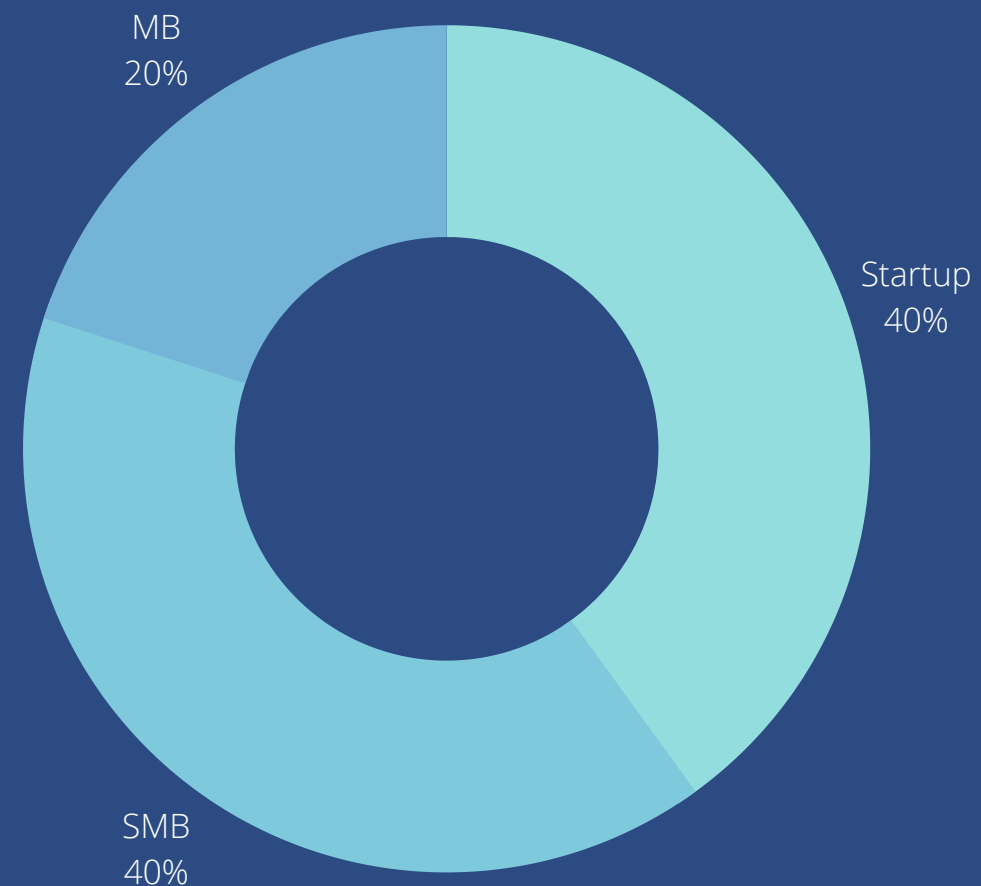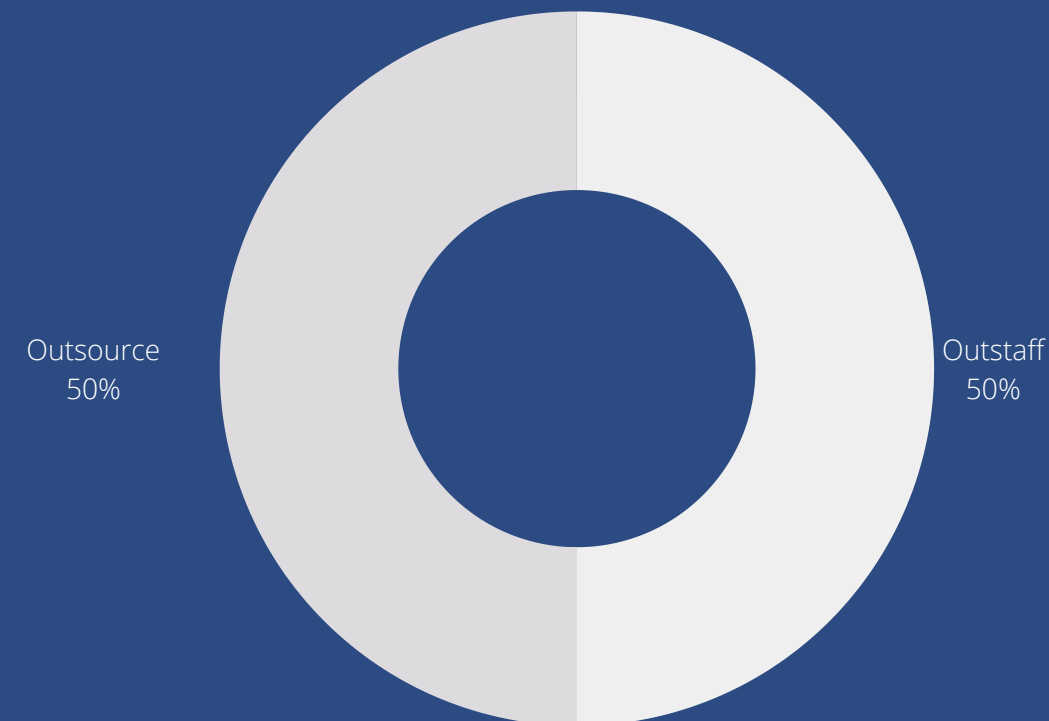- Agree on a list of tasks
- Implement

Our Services

- **Cloud Consulting Services** (Cloud Migrations, Cloud Infrastructure Design & Strategy, Cloud Security Audit, Cost Optimization and Cost Management)
- **DevOps as a Service** (Infrastructure As Code, Continuous Integration, Continuous Monitoring and Alerting, Integration of 3rd-party solutions)
- **Container Management and Orchestration** (Kubernetes Consulting Services, Dockerise application, Building microservices architecture, GitOps for the Kubernetes)

Our clients:

AS OF OCTOBER 2022

We are an international company that provides its services around the world

Outsource 50% | **Outstaff 50%**

MB 20% | **Startup 40%** | **SMB 40%**

China 5% | **Japan 5%** | **Europe 35%** | **USA 20%** | **Israel 35%**

Who are our clients?

Bittax	allocate.	Lingö Pie.	ParkBird	Blyp
OUTSTAF	**OUTSTAFF**	**OUTSOURCE**	**OUTSOURCE**	**OUTSOURCE**
Is a cutting edge platform for cryptocurrency taxation calculation	Full Cycle Development Company	Language learning made easy with hit foreign TV shows and movies	Offer safe and secure parking for truck drivers, shippers and distributors.	Is a new ecommerce data analyst AI designed to help you get back to doing what you do best.
Tel aviv, Israel	EU	New York, US	Denmark	Tel aviv, Israel

Do you have any questions?

Feel free to ask them! We hope you've learned something new.

dc@quema.co

https://calendly.com/quentama